

***Agency Grants;
Tapping other funding sources***



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Lake Mead National Recreation Area
Arizona/Nevada



Objectives:

- stimulate interest
- share helpful hints





In 2003 Lake Mead NRA received

\$23,000,000



Unlikely Funding Sources

Nevada Department of Wildlife (in cooperation with the U.S. Fish and Wildlife Service) – *Sport Fish Restoration Program and the Clean Vessel Act*

Arizona Game and Fish Department (in cooperation with the U.S. Fish and Wildlife Service) – *Arizona Boating Access Fund*

Arizona State Parks (in cooperation with the U.S. Fish and Wildlife Service) - *State Lake Improvement Fund*

Nevada Department of Transportation - *TEA-21*

Bureau of Reclamation - *Title 28*

Clark County – *Multi-species Habitat Conservation Plan*

Bureau of Land Management – *Southern Nevada Public Lands Management Act*



These sources are providing \$23 million in 2003 for a variety projects specific to Lake Mead National Recreation Area:

Picnic areas

Solar lighting

Fishing piers

Trails

Exhibits

Boat pump-outs

Courtesy docks

Campgrounds

Improved accessibility

Launch ramp upgrades

Restrooms

Information kiosks

Site restoration

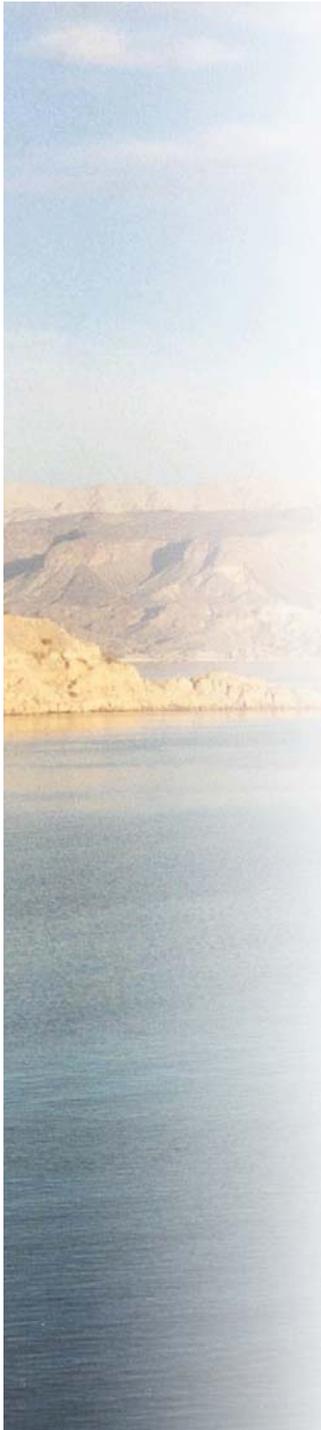
Fish cleaning stations

Parking area improvements

Water safety center

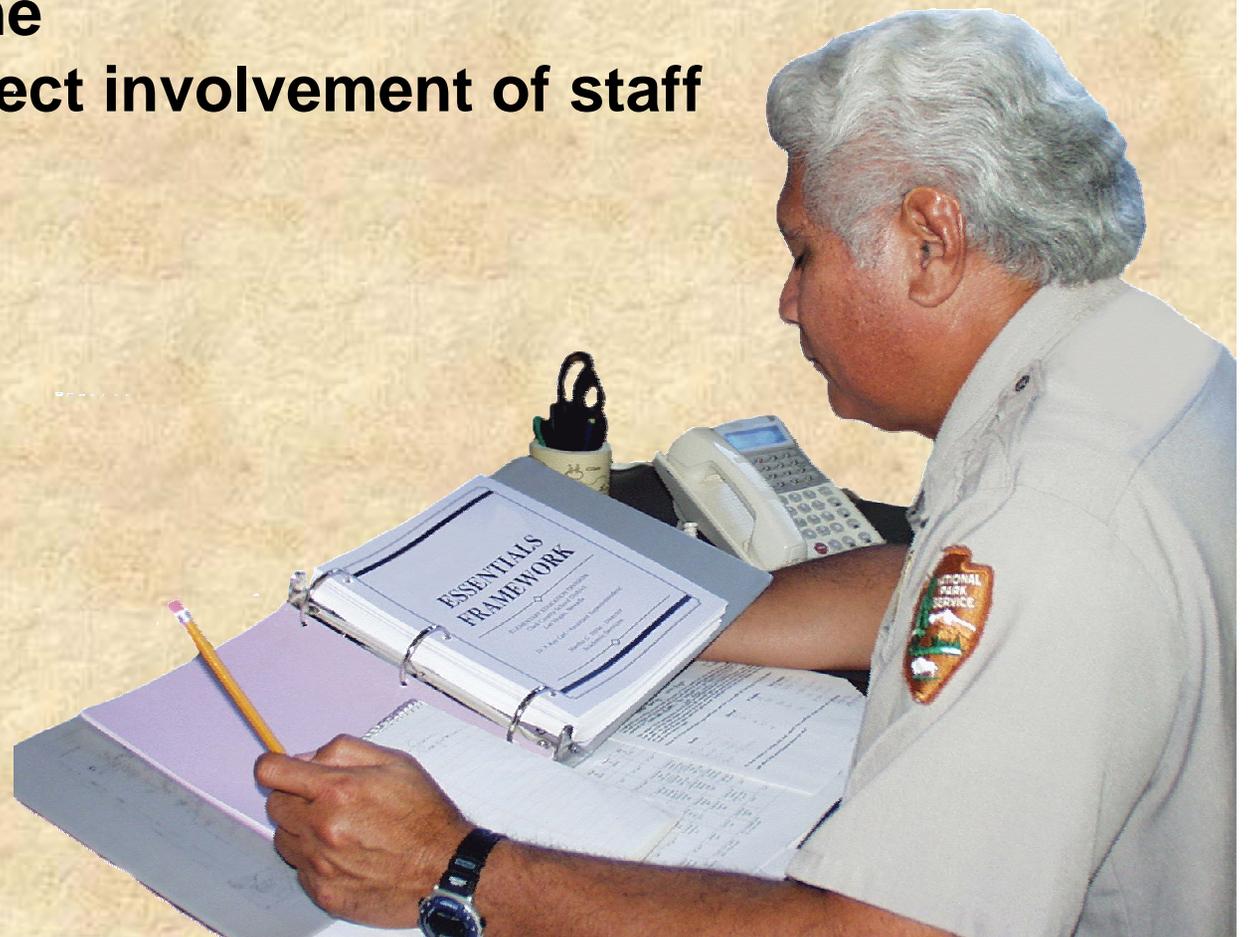
Before seeking grants

- **commitment**
- **strategy**

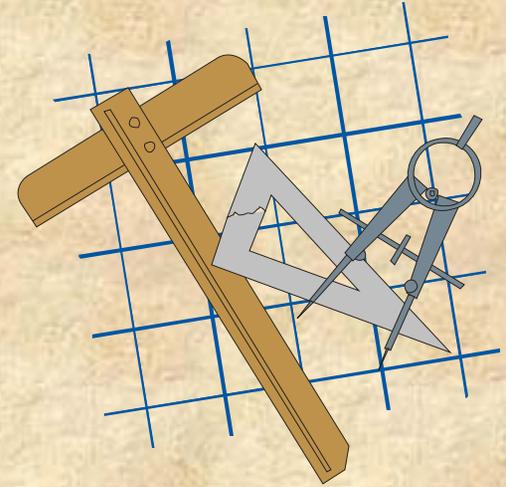


Commitment

- internal support
- cultural change
- time
- direct involvement of staff



Staff involvement



- **contracting - agreement and project contracts**
- **budget - reimbursable accounts and billings**
- **public affairs - publicity**
- **planner - identification of need**
- **engineering/design - drawings, specs., supervision**
- **resources management - clearances**
- **field staff - planning and implementation**
- **superintendent - relationship building**
- **solicitor - legal sufficiency**

Overall strategy

Identify innovative partnership opportunities to enhance park operations

- **identify groups/agencies**
- **identify best programs/fits**
- **identify funding partnerships**
- **develop mechanisms**



Overall strategy

Core Process Tasks

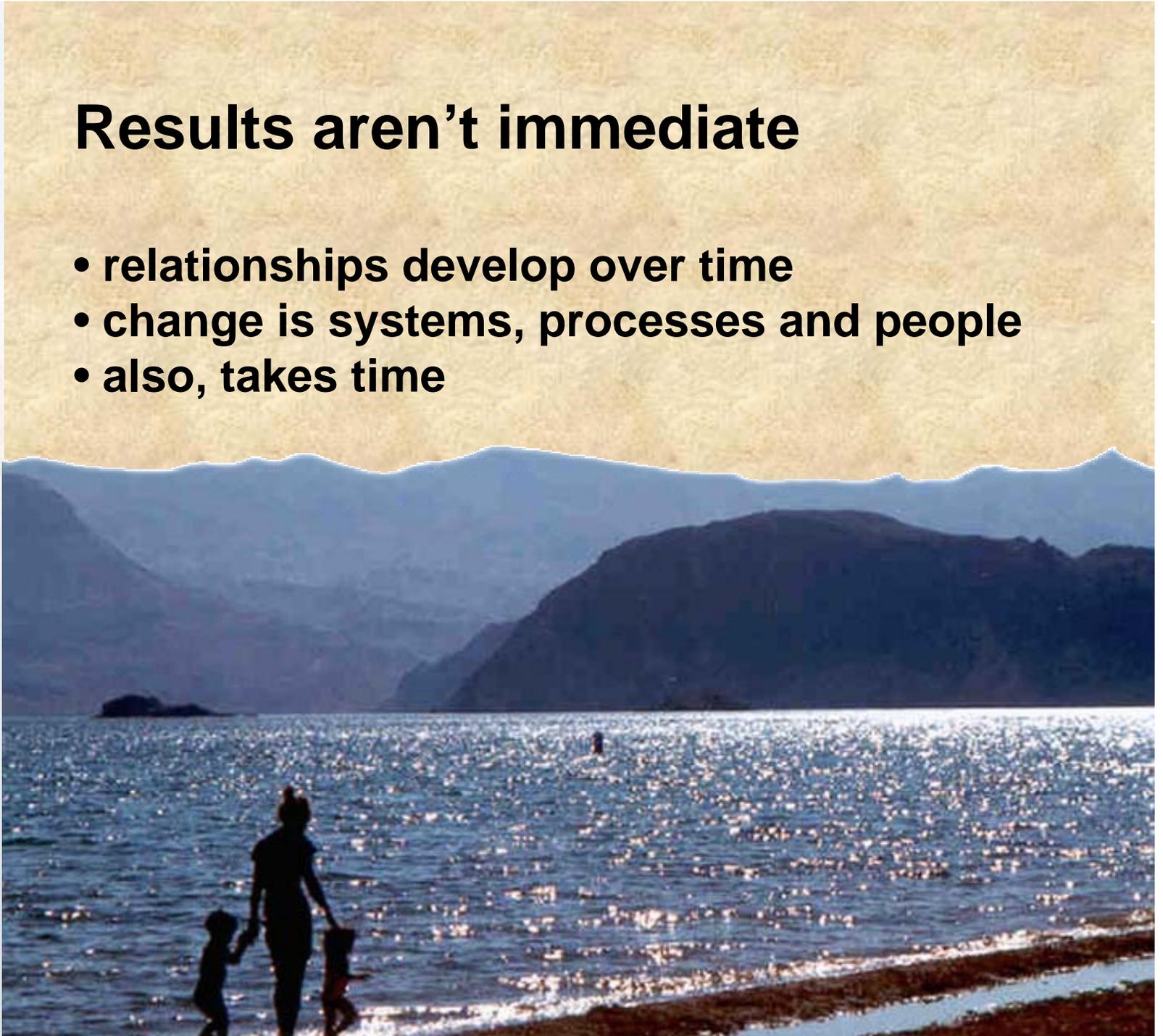


Identify:

- what's happening now
- who's presently involved
- what's working and what's not
- why things are working and why not
- other issues/concerns
- what should be happening
- who should be involved
- potential sources of support
- needs
- key implementation strategies

Results aren't immediate

- relationships develop over time
- change is systems, processes and people
- also, takes time





Considerations

- key park contact
- identified needs
- invite grantor to area
- immediate priority
- future needs
- funding levels
- project funding flexibility





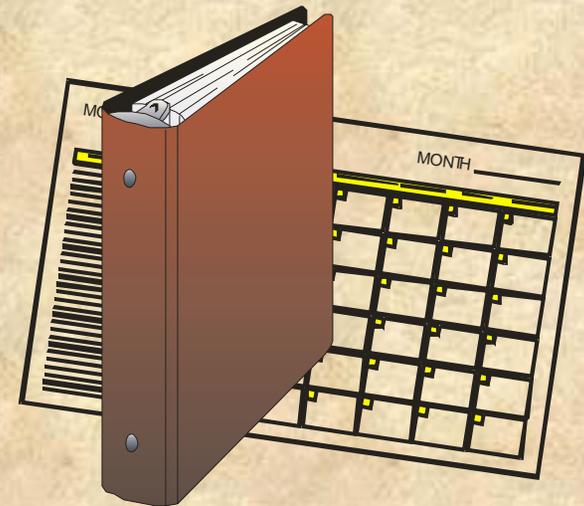
After deciding to seek, but before receiving

Build trust

- **be willing to do most of the work**
- **develop agreement**
 - **common vision**
 - **clear expectation**
 - **projects**
 - **deadlines**
 - **costs**
 - **legal authorities**
 - **framework - comfort level**
 - **time for review**
 - **environmental compliance**

After receiving support fulfill your commitments

- design, construction, reporting, inspections, etc.
- be available and responsive to requests
- complete projects
- prepare project completion report with photos
- publicize
- recognize grantor
 - make them look good
 - be patient



Other factors

- opportunity projects
- ongoing operational responsibility
- matching requirements
- don't like to fund Feds.
 - meet *their needs*
 - meet their *stakeholder needs*
 - may need a *sponsor*
 - may need *partner* to apply



Challenges

- reimbursable accounts - no carryover
- deficit spending
- different fiscal years
- every situation is different
- learn as you go
- show me tours



Consideration to detail

- design - reflect other agency expectations
- construction - build flexibility into estimates
- timely completion reports
- make partner look good

